

**Position:** Manager

**Salary:** Competitive

Potomac River Partners, a growing management consulting firm based in Arlington, VA, is seeking an experienced consultant to join our team as a Manager. This is a terrific opportunity for a dynamic professional looking to make a real impact on the company's bottom-line.

As a Manager, you will be responsible for playing a key client-facing role. The Manager will be responsible for leading smaller engagements or managing a workstream on a larger engagement. Our Managers are expected to begin to demonstrate subject matter expertise on compliance topics while developing lasting relationships with our clients, supporting the career development of junior staff, and helping to build out the firm's intellectual capital.

The Manager will have the opportunity to work with an amazing team at a company with an impeccable reputation in the pharmaceutical compliance industry. The company is seeking candidates who reside in the Washington DC metro area or are willing to relocate (relocation assistance may be available). Travel for this role should not exceed 40-50%.

**Required Qualifications:**

- Minimum of two years professional service experience in pharmaceutical/device compliance
- Five+ years of professional work experience; consulting/life science experience preferred
- Knowledge of PhRMA Code and corporate integrity agreement requirements
- Advanced user of Microsoft Office; Visio and/or Tableau preferred
- Bachelor's Degree from a four-year university

**Ideal Candidate Experiences:**

- Global compliance project experience (e.g., EFPIA, privacy laws)
- Medical Affairs, Clinical, and/or Managed Care compliance
- Fair market value (FMV), risk assessments, and other data analysis projects
- MBA, or relevant advance degree (e.g., JD, MPH)

**Desired Attributes:**

- Professional: Takes pride in work and creating a polished product
- Analytical: Displays strong problem solving skills
- Detail-Oriented: Exacting and precise; maintains strong attention to quality standards
- Resourceful: Takes initiative to identify solutions before escalating to others
- Integrity: Delivers on promises; demonstrates honesty and trustworthiness in all interactions

**Company Description:**

Potomac River Partners is a specialized management consulting firm providing four primary services to the life science sector: 1) Compliance policies and procedures; 2) Training and communication; 3) Compliance auditing and monitoring; and 4) Aggregate spend and transparency reporting. For more information, please view the company's website at [potomacriverpartners.com](http://potomacriverpartners.com).

Please forward cover letter and resume to [manager@Potomacriverpartners.com](mailto:manager@Potomacriverpartners.com).