# Potomac River Partners Healthcare Compliance Consulting



Potomac River Partners is a specialized management consulting firm focused on the life science industry. We offer actionable solutions to help clients achieve their objectives in a smart, efficient way. Our deep technical expertise and industry knowledge means we can help solve your most complex and pressing problems.

# Let our expertise and experience work for you.

### **Our Solutions**

Our sole focus on healthcare compliance sets us apart. We offer specialized capabilities honed from working with global pharmaceutical companies to small and mid-sized biotech and medical device firms.

- Compliance Policies & Standard Operating Procedures
- Training & Communication
- Auditing & Monitoring
- Aggregate Spend/Transparency

### **Why Potomac River Partners?**

We care about our clients. We build lasting relationships by earning your trust and keeping it.

- We enjoy what we do and take pride in our work.
- We see things that others might miss. It comes from bringing a big picture perspective and experience digging into the details.
- We deliver results while remaining true to our values.

#### **Our Values**

We live by a simple set of values that represent who we are and what we stand for.

**Integrity** We do business fairly and honestly.

# Accountability

We do what we say we are going to do.

# Professionalism

We treat everyone with respect.

#### Discretion

We keep client work and interactions confidential.



# Potomac River Partners Healthcare Compliance Consulting

We offer a range of services to help clients effectively navigate today's complex regulatory environment. Our customized, actionable solutions are tailored to meet your specific needs and timetables:









# **Compliance Policies & Standard Operating Procedures**

- · Policy recommendations
- Policies/Codes of Conduct
- · Policy highlight quick cards
- · Process maps and standard operating procedures
- · Working practices tools and templates

## **Training & Communication**

- Custom computer-based training, RAPIDS, and CIA General/Specific Training
- Train-the-trainer live training
- · Policy refreshers, newsletters, and creative toolkits
- Compliance News Summaries

# Auditing & Monitoring

- · Risk focused audit plans
- · Live audits including ride-alongs and speaker programs
- · Retrospective audits
- · Data analytics and dashboard development
- Gap assessments/preparation for Corporate Integrity
  Agreements

# Aggregate Spend/Transparency

- · Spend discovery and system setup
- Transparency documentation—Business Rules/ Handbook/SOPs
- Outsourced transparency management
- Quick Check<sup>™</sup>—Data integrity analysis
- Snapshot<sup>™</sup>—Open Payments Competitive analysis

